

Sales

Anatomy of a Price Schedule

The Price Schedule enables the user to create schedules of pricing allotted by customer-defined groups.

The screenshot shows the 'Costco Price Schedule' application window. It includes a 'Price Schedule Controls' section with fields for Description, Start Date, End Date, and Full Products. The 'Price Modifications' section allows selecting a Formula Type (Markup %, Discount %, Flat Rate), Value, Round off to, and Apply To. A 'Price Group' section lists Assessment, Distributor, National, and Retailer. A 'New' button is highlighted with a callout: 'New opens a window so you can add a product.' Below the controls is a table with columns: Configuration, Commodity, Configuration (Long Desc.), Is Active, National, and Price. The table lists multiple entries for 'Apple Packed RD BLSH REG' with prices ranging from 22.48 to 26.97. A 'New' button is also present in the table's toolbar. A callout points to the 'New' button: 'New opens a window so you can add a product.' Another callout points to the 'Organize' button: 'Organize enables organization of product lines. Select a line then click the arrow to move it in the corresponding direction.' A callout points to the 'Modify Prices' button: 'Once a price modification is chosen and this button pushed, the prices for the sources selected change.' A callout points to the 'Full Products' field: 'Full product names only'. A callout points to the 'Start Date' and 'End Date' fields: 'Time frame these prices are active'. A callout points to the 'Description' field: 'The name that will appear on the grid'. A callout points to the 'Formula Type' dropdown: 'The dollar or percent value of the chosen Formula Type'. A callout points to the 'Value' field: 'Choice of: Markup %, Discount %, Flat Rate'. A callout points to the 'Round off to' dropdown: 'Choice of: None, Penny, Nickel, Dime, Quarter, Half-Dollar, Dollar'. A callout points to the 'Apply To' dropdown: 'Choice of: None, Penny, Nickel, Dime, Quarter, Half-Dollar, Dollar'. A callout points to the 'Price Group' section: 'Your selected price group(s) will make a column'. A callout points to the 'New' button in the table toolbar: 'Each product is then added to the grid'.

The name that will appear on the grid

Time frame these prices are active

Full product names only

Done opens an empty grid (below the dashes.)

New opens a window so you can add a product.

The dollar or percent value of the chosen Formula Type

Choice of:
• Markup %
• Discount %
• Flat Rate

Choice of:
• None
• Penny
• Nickel
• Dime
• Quarter
• Half-Dollar
• Dollar

Your selected price group(s) will make a column

Organize enables organization of product lines. Select a line then click the arrow to move it in the corresponding direction.

Once a price modification is chosen and this button pushed, the prices for the sources selected change.

Each product is then added to the grid

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