

# Sales

## Sales Order Product Line Quantities

**Entered Quantity** - The quantity typed in or entered by the operator.

**Ordered Quantity** - Ordered quantity is used to compute Committed quantities for the Product. When a weight based UOM is used the Ordered Quantity is:

- Formula:  $\text{Entered Quantity} * \text{Unit of Measure (UOM) conversion factor} / \text{Product Net Weight}$

When a quantity based UOM is used the Ordered Quantity is:

- Formula:  $\text{Entered Quantity} * \text{Unit of Measure (UOM) conversion factor}$

**Shipped Quantity** - The quantity physically shipped. Shipped quantities are entered in the Shipping User Interface.

**Rejected Quantity** - A rejected quantity is entered by the operator in the Sales Order > Item Shipments tab of the Product Line. This is usually done when resolving disputed product with the customer.

**Settle Quantity** - The quantity of product that the customer will pay for.

- Formula:  $\text{Shipped Quantity} - \text{Rejected Quantity} = \text{Settle Quantity}$

**Original Quantity** - Original Quantity is used to analyze orders where the Entered Quantity was changed after the invoice is posted. Original Quantity is populated from the Entered Quantity the first time the order is posted to AR (Accounts Receivable). It is never again changed, regardless of how many times the order is credit memoed.

**Ordered Equivalent Units** - This is the Ordered Quantity times the Commodity Equiv. Unit UOM conversion factor.

- Formula:  $\text{Ordered Quantity} * \text{Commodity Equivalent UOM conversion factor}$ . (If the UOM is weight based, then also divide by the Product's Net Weight per unit.)

**Shipped Equivalent Units** - The total units (shown in Equivalent units of measure) that were shipped.

- Formula:  $\text{Shipped Quantity} * \text{Commodity Equivalent UOM conversion factor}$ . (If the UOM is weight based, then also divide by the Product's Net Weight per unit).

**Settle Equivalent Units** - The total units (shown in Equivalent units of measure) that the customer will pay for.

- Formula:  $\text{Settle Quantity} * \text{Commodity Equivalent UOM conversion factor}$ . (If the UOM is weight based, then also divide by the Product's Net Weight per

# Sales

unit).

Unique solution ID: #1095

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